

**Minutes of the Technical Bid Evaluation for selecting the TPA/ISA for AB PM-JAY-KASP Private Hospital Claims Processing for the policy year 2021-22, held through online at State Health Agency, Kerala on 28/07/2021.**

Officers Present:

1. Dr. Rajan N. Khobragade IAS, Principal Secretary, Health & Family Welfare Department
2. Dr. Rathan U. Kelkar IAS, Executive Director, State Health Agency, Kerala
3. Smt. Lija L J , Under Secretary, Finance Department.  
For Principal Secretary, Finance (Expenditure) Department.
4. Mr.Santhosh Kumar G. V, Under Secretary, Planning & Economic Affairs Department,  
For Principal Secretary, Planning & Economic Affairs Department.
5. Shri. Shaji Wilson, Deputy Director  
for Director, State Insurance Department
6. Shri. S. Harikumar, Joint Director, Finance & Administration, State Health Agency
7. Dr. E. Bijoy, Joint Director, Operations, State Health Agency

Meeting commenced at 10:30 am. At the very outset a very warm welcome was extended to all the officials and the representatives of the bidders and the procedure to be followed was explained. Dr. Rajan N. Khobragade IAS, Principal Secretary, Health & Family Welfare Department instructed to proceed with tender opening procedures. The Technical bids were opened through the e-tender website. The names of the following TPA/ISA participating in the tender for implementing AB PM-JAY-KASP in the State for servicing private hospital claims for the forthcoming policy year 2021-22 were announced.

1. Medi Assist Insurance TPA Pvt Ltd (B-1)
2. Family Health Plan Insurance TPA Ltd (B-2)
3. Vidal Health Insurance TPA Pvt.Ltd (B-3)
4. Paramount Health Services and Insurance TPA Pvt Ltd (B-4)
5. Medsave Health Insurance TPA Pvt. Ltd. (B-5)
6. MDIndia Health Insurance TPA Pvt Ltd (B-6)

The Evaluation Committee members evaluated the bids in conformity with the essential criteria stipulated in the Tender Document. Below statement captures the details of the technical bids, as per the evaluation.



No	CRITERIA (Yes / No)	B-1	B-2	B-3	B-4	B-5	B-6
1	Bid Application Cover letter – <b>Qual 1.</b>	✓	✓	✓	✓	✓	✓
2	Applicant Details <b>Qual 2.</b>	✓	✓	✓	✓	✓	✓
3	Power of Attorney <b>Qual 3.</b>	X	✓	✓	✓	✓	✓
4	Undertaking by the bidder regarding unconditional acceptance to all the terms and conditions of the Scheme <b>Qual 4.</b>	✓	✓	✓	✓	✓	✓
5	True certified copies of the existing registration granted by the IRDAI for carrying health insurance related activities in India and renewal certificates <b>Qual 5-1.</b>	✓	✓	✓	✓	✓	✓
6	Last three (3) years' audited Balance Sheet and Profit and Loss Statement with Auditors' Report: marked as Annexure Qual-7-2 <b>Qual 5-2a, Qual 5-2b, Qual 5-2c.</b>	✓	✓	✓	✓	✓	✓
7	True certified copies which provide proof that the Company has experience of handling at least 25,000 claims for category A States and 50,000 claims for category B States in the last financial year <b>Qual 5-3.</b>	✓	✓	✓	X	✓	✓
8	True certified copies which provide proof that the Company has experience in processing claims of not less than Rs. 100 Crore in last financial year and a total of Rs. 200 Crore in last three consecutive years for Category A States OR Rs. 200 Crore in last financial year and a total of Rs. 500 Crore in last three consecutive year for category B States <b>Qual 5-4.</b>	✓	✓	✓	X	✓	✓
9	Checklist for Qualification Bid <b>Qual 6.</b>	✓	✓	✓	✓	✓	✓

The evaluation of bidders in the Technical Bid Evaluation, as decided by the Committee are as follows:

Sl.No.	Name of the TPA/ISA	Accepted	Rectifiable errors	Rejected Tender with reason
1	Medi Assist Insurance TPA Pvt Ltd		Yes	
2	Family Health Plan Insurance TPA Ltd	Yes		
3	Vidal Health TPA Pvt .Ltd	Yes		
4	Paramount Health Services and Insurance TPA Pvt Ltd		Yes	
5	Medsave Health Insurance TPA Pvt. Ltd.	Yes		
6	MDIndia Health Insurance TPA Pvt Ltd	Yes		



The committee instructed to provide additional documents as follows,

1. Paramount Health Services and Insurance TPA Pvt Ltd :
  - Proof of true certified copy of company experience from respective States or Insurance Companies for whom they have serviced the claims may be provided if they become L-1 and state decided to award the Contract.
  - Supporting document for Proof of number of claims serviced and amount for financial year 2020-21. (Rectifiable error)
2. Medi Assist Insurance TPA Pvt Ltd
  - Power of Attorney for Rs 600 to be produced. (Rectifiable error)
3. Medsave Health Insurance TPA Pvt. Ltd.
  - Proof of true certified copy of company experience from respective States or Insurance Companies for whom they have serviced the claims may be provided if they become L-1 and state decided to award the Contract.

TPAs with rectifiable errors are requested to submit the documents with in 48 hrs of publishing of technical evaluation to the official email id, [statehealthagencykerala@gmail.com](mailto:statehealthagencykerala@gmail.com) to qualify for financial bid evaluation.

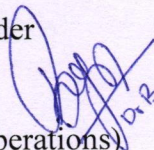
The evaluation of financial bid is scheduled on **31/07/2021 at 11 AM**. All the technically accepted bidders will be allowed to participate the financial bid through the online link published on the website.

Meeting ended at 1.00 PM.

Online approved by,  
Executive Director, SHA

Forwarded by Order

Joint Director (Operations)

  
Dr. B. J. J. S.  
28/07/2021